### **BEST PERFORMING COMMUNITY BANKS**

## Bank of Cleveland Top 50 In The Nation

S&P Global Market Intelligence's 2021 ranking of the 100 best-performing U.S. community banks under \$3 billion in assets puts Bank of Cleveland in the top 50, the only Tennessee bank earning a spot in the top 50.

To compile this ranking, S&P Global Market Intelligence calculated scores for each company based on six metrics: pretax return on tangible common equity; efficiency ratio; operating revenue growth; net charge-offs to average loans and leases net of Paycheck Protection Program loans ratio; nonperforming assets and loans 90 days or more past due as a percentage of total assets, net of PPP loans; and leverage ratio.

Based on the above criteria, 4,015 banks were eligible for this ranking.



Bank of Cleveland has consistently ranked in the top of its peer group regionally and nationally throughout the years due to its high performance. Scott Taylor, Chief Executive Officer, said, "Our exceptional management team, the dedication and commitment of our employees and the leadership of our Board of Directors combined with the vibrant local economy are all contributing factors in our success."

S&P Global Market Intelligence is a division of S&P Global, the world's foremost provider of credit ratings, benchmarks and analytics in the global capital and commodity markets, offering ESG solutions, deep data and insights on critical business factors.

# Research & Analysis Alabama's Samson Banking tops ranking of bestperforming small banks in 2021

By Zuhaib Gull and Zain Tariq

Samson, Ala.-based <u>Samson Banking Co.</u> led S&P Global Market Intelligence's 2021 ranking of the best-performing U.S. community banks under \$3 billion in assets.

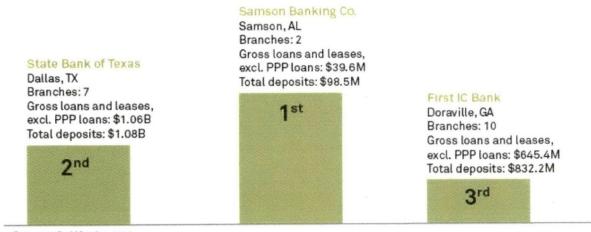
#### About this analysis

To compile this ranking, S&P Global Market Intelligence calculated scores for each company based on six metrics: pretax return on tangible common equity; efficiency ratio; operating revenue growth; net charge-offs to average loans and leases net of Paycheck Protection Program loans ratio; nonperforming assets and loans 90 days or more past due as a percentage of total assets, net of PPP loans; and leverage ratio.

Each company's standard deviation from the industry mean was calculated for every ranking metric, weighted, then combined to derive a performance score. To help normalize the data and mitigate the impact of outliers, caps and floors were applied for each metric.

Based on the above criteria, 4,015 banks and thrifts were eligible for this ranking.

best-performing community banks of 2021 under \$3B in assets



Data compiled March 9, 2022. PPP = Paycheck Protection Program Source: S&P Global Market Intelligence

Established over 90 years ago, Samson Banking Co. operates two brick-and-mortar branches in the Alabama cities of Samson and Geneva.

Samson Banking performed strongly in 2021, posting a 14.5% increase in assets and a 38.5% jump in net interest income while maintaining a 42.65% efficiency ratio and zero nonperforming assets or loans 90-plus days past due as of Dec. 31, 2021. Overall, the bank outperformed the top 100 median in all six ranking metrics.

The bank's interest income on commercial and industrial loans more than quadrupled to \$1.4 million in 2021, which helped send the company's operating revenue soaring 87.4% last year.

## Best-performing community banks of 2021 under \$3B in assets Based on financials for the year ended Dec. 31, 2021

Rank	Company (top-level ticker)			****	Ranking metrics NCOs/avg.						
		City, state	Total assets, excl. PPP loans (\$M)	ROATCE	Efficiency ratio (%)	Operating revenue growth (%)	loans and leases, excl. PPP loans (%)	NPAs & loans 90+ PD/total assets, excl. PPP loans (%)	Leverag rati (%		
1	Samson Banking Co.	Samson, AL	108.8	27,71	42.65	87.4	-0.01	0.00	12.5		
2	State Bank of Texas	Dallas, TX	1,310.5	28.33	22.25	40.3	-0.03	1.02			
3	First IC Bank (FIEB)	Doraville, GA	912.3	28.02	47.65	53.6	-0.16	0.02	11.0		
4	First General Bank	Rowland Heights, CA	1,234.0	22.89	26.29	29.0	0.01	0.09	14.6		
5	Nebraska State Bank	Oshkosh, NE	67.8	25.59	38.23	17.0	0.00	0.45	15.8		
6	Bank of George (GBFH)	Las Vegas, NV	608.7	23.19	55.22	36.7	0.00	0.05	15.7		
7	American Plus Bank NA	Arcadia, CA	588.6	19.93	28.50	24.0	0.00	0.00	17.1		
8	Bank of Houston	Houston, MO	47.5	30.26	54.33	121.1	0.00	0.00	12.7		
9	Home Bank of California	San Diego, CA	196.4	24.20	40.75	21.6	0.00	0.00	13.4		
10	Fresno First Bank (CFST)	Fresno, CA	1,027.0	26.42	36.77	44.9	0.01	0.29	11.4		
11	CFG Community Bank	Baltimore, MD	2,594.9	35.27	42.17	71.6	-0.08	0.31	10.4		
12	Maple Bank	Champlin, MN	91.8	28.20	49.55	58.9	-0.03	0.00	11.0		
13	Gateway Commercial Bank	Mesa, AZ	207.4	24.62	36.83	39.0	-0.11	0.00	9.6		
14	Peoples Bank	Lebanon, KY	91.5	32.23	44.57	71.6	0.01	0.00	10.2		
15	Embassy National Bank	Lawrenceville, GA	116.8	19.38	61.98	52.8	0.00	0.00	16.4		
16	Golden Bank NA	Houston, TX	1,263.3	19.26	43.19	42.1	-0.04	0.12			
17	Readlyn Savings Bank	Readlyn, IA	141.7	15.58	46.43	78.3	0.04	0.02			
18	Northeast Bank (NBN)	Portland, ME	1,460.0	48.67	29.27	71.2	0.04	2.95			
19	One World Bank	Dallas, TX	126.7	19.83	59.01	52.1	-0.03	0.09	14.3		
			350.8	26.21	40.01	30.2	0.04	0.30			
20	Murphy Bank	Fresno, CA	517.0	31.60	42.73	83.2	1.97	0.68	13.9		
21	Capital Community Bank	Provo, UT	75.2	30.94	41.22	50.3	0.00	0.00	8.		
22	First Security Bank of Deer Lodge	Deer Lodge, MT					-0.03	0.08			
23	Pacific City Bank (PCB)	Los Angeles, CA	2,084.4	24.29	44.42 37.75	22.6 47.4	0.01	0.00	8.		
24	VisionBank	Saint Louis Park, MN	174.8	35.81				0.55			
25	Bank of New England	Salem, NH	1,253.4	19.94	31.18	21.8 3.5	-0.08	0.33	13.6		
26	Cumberland Security Bank Inc.	Somerset, KY	279.2	23.91	42.63		0.10	0.11			
27	US Metro Bk (USMT)	Garden Grove, CA	947.7	24.83	45.31	73.5		0.02			
28	M1 Bank	Clayton, MO	619.6	27.84	31.63	41.5	0.00	0.49			
29	Texas National Bank	Mercedes, TX	506.4	52.35	43.63	105.0					
30	American Continental Bank	City of Industry, CA	333.6	19.31	47.79	62.7	0.00	0.02			
31	First Carolina Bank Farmers & Merchants Bank of Colby	Rocky Mount, NC Colby, KS	1,414.3 329.4	14.37 16.30	41.34 37.88	57.7 16.3	-0.07	0,03			
33	Flagler Bank	West Palm Beach, FL	495.4	23.40	40.11	16.8	-0.38	0.03	9.		
34	Haverford Trust Co.	Radnor, PA	177.4	45.12	76.25	20.7	0.00	0.00			
35	Cornerstone Community Bank (CRSB)	Red Bluff, CA	583.0	26.90	38,36	36.1	0.00	0.00			
36	Jonesboro State Bank	Jonesboro, LA	539.4	24.12	32.37	55.6	0.13	0.22	9.		
37	Bank of Cleveland	Cleveland, TN	341.2	17.83	52.73	9.0	-0.34	0.37	15.		
38	Park Ridge Community Bank	Park Ridge, IL	419.1	16.64	39.98	22.7	0.00	0.13	14.		
39	Cache Valley Bank	Logan, UT	2,811.6	36.18	35.15	35.8	-0.06	0.29	8.		
40	Titan Bank NA	Mineral Wells, TX	405.0	33.15	36.35	39.9	0.00	0.01	8.		
41	PrinsBank	Prinsburg, MN	194.0	21.37	46,73	42.0	0.81	0.20	14		
42	Pioneer Trust Bank NA	Salem, OR	730.7	27.37	30.73	6.8	-0.02	0.00	10.		
43	Red River State Bank	Halstad, MN	133.2	24.07	41.07	39.1	-0.02	0.36	9.		
44	First Western Federal Savings Bank		63.4	18.93	47.93	8.9	0.00	0.15	15.		
45	Peoples Community Bank	Greenville, MO	620.7	18.23	38.69	12.6	0.05	0.42	17		
46	Freedom Bank	Freer, TX	94.4	32.52		92.8	0.00	0.00	9.		
47	First National Bank	Fort Pierre, SD	1,666.8	28.63	38.44	9.1	2.00	0.64			
48	NSB Bank	Mason City, IA	435.9	36.15		73.3	-0.01	0.12			
49	MRV Banks	Sainte Genevieve, MO	628.3	28,17	36.07	27.2	-0.01	0.13			
50	SouthernTrust Bank	Marion, IL	194.6	28.95		103.1	0.02				
51	Mountain Commerce Bank (MCBI)	Knoxville, TN	1,319,3	25,29			0.02				
52	New Century Bank	Belleville, KS	56,5	26.30			0.08				
53	Bank of Lake Village	Lake Village, AR	76.0	20,43			0.25				
54	Open Bank (OPBK)	Los Angeles, CA	1,685.9	27.56		37.6	0.02				
55	Cowboy Bank of Texas	Maypeart, TX	120.9	25.81			0.00				
33	Progressive National Bank	Mansfield, LA	106.9	26.10			0.01				

Data	Industry median*			12.46	65.26	7.1	0.00	0.37	9.94
100	Security Bank and Trust Co.	Paris, TN	798.6	22.23	45,00	33.0	0.03	0.08	9,66
99		Duluth, GA	573.2	25.02	41.30	25.6	0.14	0.91	12.03
98		De Kalb, MS	223.5	25.76	50.32	43.2	0.12	0.41	10.01
97		Wahoo, NE	356.4	21.82	39,53	11.8	-0.14	0.17	9.85
96	the control of the first of the	Green Bay, WI	215.6	23,46	55.98	48.4	-0.05	0.43	9.58
95	AMG National Trust Bank	Greenwood Village, CO	594.0	32.83	61.85	15.6	0.00	0.00	12.01
94		Redfield, SD	121.0	25.74	50.76	23.3	-0.01	0.00	9.63
93	First Security Bank and Trust Co.	Oklahoma City, OK	59.6	52.63	46.25	85.3	-0.18	1.94	10.34
92	Crown Bank	Elizabeth, NJ	590.3	19.04	35.20	20.8	-0.13	2.93	21.30
91	Bank of Lake Mills	Lake Mills, WI	291.3	22.16	51.48	2.1	0.00	0.04	13.43
90	Union Bank & Trust Co.	Livingston, TN	106.8	33.16	36.97	45.3	-0.01	3,07	11.47
89		Columbia, TN	254.7	24.73	55.51	53.9	0.00	0.19	8.69
88	First Federal Savings and Loan Bank	Olathe, KS	93.5	27.62	20.35	18.0	-0.02	2.80	14.04
87		Alhambra, CA	556.1	15.04	50.18	25.8	0.00	0.00	14.53
96		Boca Raton, FL	376.0	29.67	53.10	38.7	0.00	0.00	8.69
85	Acres 10 Page	Boise City, OK	105.6	33.09	42.66	30.5	0.02	0.26	8.94
84		Sibley, IA	99.7	17.86	47.48	36.8	-0.08	0.00	10.95
83		West Chester, OH	1,133.7	22.83	41.58	1.5	-0.05	0.44	12.61
82		Stocomb, AL	183.7	31.56	47.67	36.6	0.02	0.22	9.09
81		Elgin, IL	319.4	22,01	42.22	31.2	-0.01	0.19	9.92
80	to the second section of the second section of the second second second section is the second	Las Vegas, NV	335.0	13.46	41.23	11.5	0.00	0.00	16,81
79	A COMMENT OF THE PURPOSE AND A CONTRACT OF THE PARTY OF T	Phoenix, AZ	405.3	23.35	45.64	18.9	-0.02	0.00	10.32
78		Liberty, MO	319.4	28.16	50.52	27.7	-0.05	0.00	9.11
77		Milford, OH	265.5	27.41	51.56	13.1	0.00	0.20	11.76
76		Woburn, MA	2,832.0	24.01	36.02	13.2	0.02	1.21	13.87
75		Lynnwood, WA	452.1	17.13	52.20	15.8	-0.01	0.07	15.24
74		Albuquerque, NM	247.4	30.15	37.99	29,2	0.00	0.00	8.02
73	Community Valley Bank (CMUV)	El Centro, CA	273.5	26.82	42.12	26.4	0.01	0.65	10.73
72		New York, NY	231.7	19.86	56.80	35.5	0.00	0.18	13.08
71		Carthage, TN	762.8	15.05	28.79	10.0	0.03	0.11	16,60
70		Wattis, TX	1,021.0	49.25	37.66	40.3	0.07	0.53	9.45
00	(CBBI)								
69		Los Angeles, CA	1,773.4	23.11	50.24	49.5	-0.01	0.28	9.55
68		Waterloo, IA	1,370.1	23.83	40.55	19.6	0.01	0.30	10.85
67	Kentucky Inc.	Fort Lee, NJ	522.4	26.51	48.89	36.9	-0.10	0.53	9.45
66	and the state of the first over the first of a state of the state of t	Columbia, KY	188.1	21,57	48.33	17.5	0.00	0.30	13.30
65		Rancho Cordova, CA	2,534.9	24.77	37.80	14.8	0.04	0.02	10.38
64	the state of the s	Mitan, MN	107.3	27.99	45.68	52.7	-0.01	0.12	7.66
63		Beresford, SD	1,276.8	36,83	43.24	16.7	2.29	0.59	14.84
62		Gainesville, MO	245.3	35.20	48.77	38.1	-0.02	0.14	9.10
61	Company of the Compan	San Diego, CA	376.7	23.82	53.00	72.2	0.00	0.14	9.50
60		Chicago, IL	591.2	15.18	36,34	17.0	-0.03	0.40	17.69
59	a Barrier and the second	Dimmitt, TX	2,005.0	27.84	44.56	27.6	-0.08	0.24	9.33
58		Flushing, NY	543.5	22.82	49.83	57.1	0.15	0.08	10.94
57	Quantum National Bank	Suwanee, GA	611.3	33.84	42.38	14.1	-0.02	0.00	10.24

PD = past due; PPP = Payment Protection Program

S&P Global Market Intelligence used six metrics to identify top-performing U.S. community banks under S3 billion in asset size, adjusted to exclude PPP loans, by applying weights to each metric. The mean for each metric was identified across the data set, and standard deviations from these means were calculated for each metric for each institution and aggregated to determine a relative performance score. Scores for each metric were also capped to help normalize the data.

\* Represents all eligible banks in the analysis.

Rankings are based on 2021 regulatory filings. All ranking metrics must have been reported for company to be included.

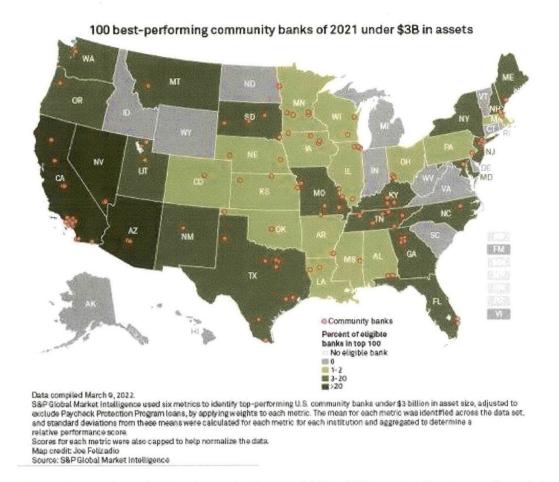
Source: S&P Global Market Intelligence

Dallas-based State Bank of Texas took the second spot in this year's ranking following a year-over-year surge in interest income on real estate loans, gains on the sale of real estate and other assets and a decline in interest expense on deposits. Over 79% of the bank's total assets were tied to real estate loans at year-end 2021. The bank operates seven branches, five in Texas and two in Chicago.

Established a little less than 25 years ago, the institution is the largest Indian-Americanowned bank in the U.S.

Meanwhile, Doraville, Ga.-based First IC Bank came in third in 2021, as its net gain on the sale of loans and leases nearly tripled during the year, helping to push the bank's

return on average tangible common equity above 28%. The bank operates 10 branches across five states.



Fifteen banks from California made the top 100 in 2021, more than any other state. Rowland Heights, Calif.-based <u>First General Bank</u> came in fourth in this year's ranking while another three Golden State banks made it into the top 10. Texas placed nine banks in the top 100, the second-most of any state.

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