# BEST PERFORMING COMMUNITY BANKS IN THE NATION Bank of Cleveland Ranks in Top 100 of 3,720 Banks,

the Only Tennessee Bank to Make The List.

S&P Global Market Intelligence's 2023 ranking of the 100 bestperforming U.S. community banks under \$3 billion in assets puts Bank of Cleveland at number 78, the only Tennessee bank earning a spot in the top 100.

To compile this ranking, S&P Global Market Intelligence calculated scores for each company based on seven metrics: pretax return on average assets, cost of funds, year over year change in operating revenue, net charge-offs to average loans and leases ratio, nonperforming assets and loans 90 days or more past due as a percentage of total deposits, and adjusted tangible common equity to tangible assets ratio.



Bank of Cleveland opened its doors in 1987 and was established to provide Bradley County a true, locally owned and operated community bank. Today, Bank of Cleveland is the only locally owned and managed bank headquartered in Bradley County. The Bank has consistently ranked in the top of its peer group regionally and nationally throughout the years due to its stellar performance.

S&P Global Market Intelligence is a division of S&P Global, the world's foremost provider of credit ratings, benchmarks and analytics in the global capital and commodity markets, offering ESG solutions, deep data and insights on critical business factors.

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## Washington's Security State Bank tops 2023 list of bestperforming small banks FINANCIALS RESEARCH

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By Zuhaib Gull and Zain Tariq Market Intelligence

Centralia, Wash.-based <u>Security State Bank</u> was 2023's best-performing US community bank with less than \$3 billion in assets.

Established more than 120 years ago, Security State Bank operates out of 12 branches in eight different cities in Washington State.

The company's balance sheet looks different from many banks, yet Security State Bank still bested the top 100 median in five of the ranking metrics, falling behind just barely on the two asset quality metrics.

#### About this analysis

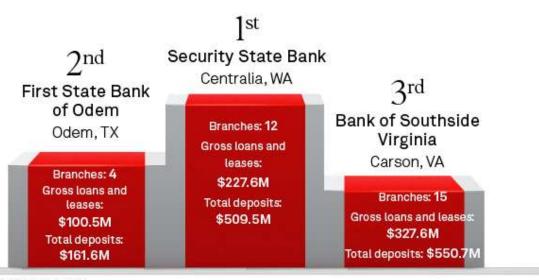
To compile this ranking, S&P Global Market Intelligence calculated scores for each company based on seven metrics: pretax return on average assets, cost of funds, year-over-year change in operating revenue, net charge-offs to average loans and leases ratio, nonperforming assets and loans 90 days or more past due as a percentage of total assets, gross loans and leases plus held-to-maturity securities as a percentage of total deposits, and adjusted tangible common equity to tangible assets ratio. These ratios were weighted at 25%, 20%, 10%, 10%, 10%, 10% and 15%, respectively, and each company's standard deviation from the industry mean was calculated for every ranking metric, then combined to derive a performance score. To help normalize the data and mitigate the impact of outliers, caps and floors were applied for each metric.

Criteria for the ranking included gross loans and leases-to-total assets ratio of at least 33%, with no more than half of those loans in credit cards; a leverage ratio of at least 5%; no active severe enforcement actions; a result other than "substantial noncompliance" or "needs to improve" in the bank's most recent CRA exam; a yield on loans and leases of no more than three times the industry median of 5.74%; and no more than half of the entity's revenue coming from nontraditional banking activities. Additionally, industrial banks, nondepository trusts, companies with a bankers' bank certification, and banks with parent companies that have total assets of \$3 billion or more were omitted.

Based on the above criteria, 3,720 banks and thrifts were eligible for the ranking.

## 3 best-performing US community banks of 2023

Under \$3B in assets



Data compiled March 4, 2024. Source: S&P Global Market Intelligence. © 2024 S&P Global.

Gross loans and leases plus held-to-maturity securities accounted for only 45.9% of Security State's total deposits at the end of 2023, well below the top 100 median of 71.1%. Interest-bearing balances at depository institutions and securities, of which almost 95% were available-for-sale debt securities, accounted for about 41% and 20%, respectively, of Security State's \$606.1 million in total assets as of Dec. 31, 2023.

The bank earned \$13.7 million in interest income from its loan portfolio in 2023, a 19.0% year-over-year increase. Meanwhile, the interest from its balances at depository institutions doubled year over year to \$13.3 million and its interest on US Treasury and government agency obligations more than tripled to \$3.8 million. Overall, interest income at the bank grew by 59.4% during 2023 to \$31.0 million, while its interest expense was just \$1.4 million. Security State's net interest margin for the year was 5.04%, a 2.2-percentage-point increase over 2022.

The bank's low-cost deposits helped it to post a cost of funds of less than half of the top 100 median while the boost in its interest income contributed toward 39.6% growth in its operating revenue and a 2.96% pretax return on its average assets for 2023.

Odem, Texas-based <u>First State Bank of Odem</u> was the second-best-performing community bank of 2023 as its total net interest income jumped by 41.1%, driving profitability higher. Like Security State Bank, First State Bank of Odem had previously never placed in the top 100 in an S&P Global Market Intelligence performance ranking.

The bank was established almost 79 years ago and operates out of four brick-and-mortar branches, all in Texas.

Carson, Va.-based <u>Bank of Southside Virginia</u> rounded out the top three after its total net interest income surged 33.7% year over year to \$26.3 million, and its total noninterest income rose 37.9% during 2023 to \$9.1 million. Much of the gain was attributable to a more than doubling of interest income on consumer loans, as well as a 46.3% increase in interest earned on total securities. Bank of Southside Virginia, which was established more than 110 years ago, is a solely owned subsidiary of <u>Bank of Southside Virginia Corp.</u> and operates out of 15 offices in Virginia.

### Best-performing US community banks of 2023 under \$3B in assets Based on financials for the year ended Dec. 31, 2023

						Ran	nking me	Gross loans	Adj.	
			Total	ROAA before	Cost	YOY change in	NCOs/ avg. loans	NPAs and loans 90+ PD/	and leases + HTM securities/	tangible common equity/
Rank	Company (top-level ticker)	City, state	assets (\$M)	tax and extra	of funds	operating	and leases	total	total deposits	tangible assets <sup>2</sup>
1 2	Security State Bank First State Bank of Odem	Centralia, WA Odem, TX	606.1 189.5	2.96 3.11	0.23	39.6 37.4	0.01	0.14 0.01	45.9 64.3	15.31 15.74
3	Bank of Southside Virginia	Carson, VA	679.1	2.96	0.35	34.8	0.05	0.04	71.0	15.49
4	(BSSC) Settlers Bank	Marietta, OH	129.5	2.31	0.44	36.3	-0.21	0.22	69.4	16.13
5	CentreBank	Veedersburg, IN	103.3	2.74	0.54	42.9	0.00	0.14	72.9	16.15
- 6 7	West Central Georgia Bank First National Bank	Thomaston, GA Hamilton, AL	145.4 370.9	2.37	0.35	21.6 34.3	0.00	0.03	56.7 46.0	24.77 14.35
8	Farmers State Bank	Lincolnton, GA	170.8	2.73	0.36	26.0	-0.02	0.05	55.4	13.00
10	Garden Plain State Bank Farmers & Merchants Bank	Wichita, KS Salisbury, NC	138.7 916.5	2.45 3.30	0.83	36.4 29.3	-0.04	0.00	40.7 81.4	14.56 12.83
11	Magnolia State Bank	Eastman, GA	208.0	2.52	0.31	38.5	-0.60	1.19	48.4	11.86
12	American Interstate Bank Community Bank of Easton	Elkhorn, NE Easton, IL	113.7 39.4	4.00 3.88	0.46	37.9 17.0	-0.01 0.00	0.00	100.8 67.4	24.79 26.08
14	Summit Bank (SMAL)	Oakland, CA	318.5	2.32	0.53	30.4	-0.03	0.11	70.4	15.96
15 16	Wayland State Bank First National Bank and Trust	Mount Pleasant, IA Miami, OK	129.6 214.6	2.28 2.75	0.61	19.5 64.3	0.00	0.01	54.9 61.4	17.18 9.51
17	Co. of Miami									
18	Community Bank of Missouri Edison National Bank	Richmond, MO Fort Myers, FL	75.4 445.0	2.47 2.09	0.40	36.2 57.6	0.00 -0.45	0.35	74.1 48.6	14.72 7.37
19	State Bank	La Junta, CO	124.0	2.33	0.57	21.9	0.02	0.23	56.5	16.87
20 21	First National Bank of Gordon First National Bank of	Gordon, NE Waynesboro, GA	322.3 207.1	3.00 2.90	0.89	46.1 22.4	-0.02 0.04	0.27	42.5 71.8	12.10 16.52
22	Waynesboro Trust Bank	Lenox, GA	47.2	3.19	0.34	15.4	0.01	0.60	45.0	12.65
23	Durden Banking Co. Inc.	Twin City, GA	273.8	2.70	0.45	25.6	0.07	0.10	74.0	14.03
24 25	Wheeler County State Bank State Bank of Canton	Alamo, GA Canton, KS	133.0 33.4	2.40 1.63	0.76	38.4	-0.03	0.14	86.4 47.4	17.27 21.35
26	South Georgia Banking Co.	Tifton, GA	599.3	2.53	0.34	41.1	0.00	0.20	62.5	9.87
27 28	Northeast Georgia Bank	Lavonia, GA	640.9 741.4	2.56 2.67	0.56	29.9 31.8	0.02	0.05	51.5 57.3	10.75 10.61
28	Citizens Trust Bank (CZBS) First Bank	Atlanta, GA Erick, OK	96.6	4.40	0.30	18.7	-0.08	0.31	91.4	15.29
30	First State Bank of Bedias	Bedias, TX	200.1	3.02	0.69	24.2	0.14	0.27	72.1	16.80
31	State Bank of Cochran Cumberland Security Bank Inc.	Cochran, GA Somerset, KY	264.4 330.7	4.64 3.47	0.47	49.3 23.8	0.20	0.92	74.6 95.3	18.34 15.23
33	Farmers and Merchants Bank	Maysville, OK	23.1	3.35	0.17	30.0	-0.03	0.16	70.9	8.66
34	Citizens Bank of Charleston First National Bank USA	Charleston, MO	173.7 203.7	2.81 2.57	1.05 0.68	34.1 31.6	0.01	0.30	81.2 74.7	18.50 12.78
36	First National Bank and Trust	Boutte, LA Bottineau, ND	164.6	2.36	0.95	45.8	0.04	0.02	59.0	13.27
37	Co. of Bottineau Grant County State Bank	Carson, ND	43.6	3,33	1.32	52.8	0.00	0.00	73.4	14.77
38	Twin River Bank	Lewiston, ID	132.8	3.05	0.57	28.8	0.00	0.00	86.6	12.57
39 40	Hill-Dodge Banking Co. Texas Community Bank	Warsaw, IL Laredo, TX	55.7 1.930.6	1.85 3.21	0.79	36.0 39.7	-0.04 0.02	0.06	47.9 62.4	14.20 13.59
41	Utah Independent Bank	Salina, UT	131.7	2.95	0.83	34.1	0.02	0.03	72.9	13.86
42	First National Bank of South Padre Island	South Padre Island, TX	79.6	2.18	0.24	48.0	-0.01	0.82	42.4	10.40
43	United Bank	Zebulon, GA	2,231.3	3.60	0.36	36.2	0.26	0.25	46.5	9.80
44 45	United Bank (UBAB) Bank of Hazlehurst	Atmore, AL Hazlehurst, GA	1,182.8 125.2	2.82 2.08	0.53	57.1 35.8	-0.09	0.21 0.62	75.4 45.9	11.77 9.30
46	McGehee Bank	McGehee, AR	167.7	3.13	1.46	75.4	-0.09	0.62	45.9 93.1	18.17
47	Eagle Bank	Polson, MT	133.4	2.82	0.89	40.4	0.02	0.08	67.6	10.92
48 49	Community National Bank Bank of Bearden	Midland, TX Bearden, AR	2,128.1 62.2	3.22 2.42	0.72	41.5 40.7	0.04	0.10	77.4 68.3	11.09 9.10
50	First National Bank of Burleson	Burleson, TX	271.3	3.19	0.54	46.5	0.00	0.00	72.4	8.22
51 52	Gunnison Bank and Trust Co. Security State Bank of Kenyon	Gunnison, CO Kenyon, MN	230.2 72.3	2.82 4.09	0.57	20.2 58.5	-0.01 -0.46	0.00 2.10	79.7 81.1	11.61 11.15
53	GENUBANK	Las Vegas, NV	167.7	1.82	0.83	35.3	0.00	0.00	68.1	20.31
54 55	Scribner Bank Jackson County Bank	Scribner, NE McKee, KY	83.0 164.2	2.87	1.18 0.48	31.2 14.2	-0.03 0.02	0.19	70.4 74.4	13.57 26.50
56	First Security Bank - Canby	Canby, MN	83.0	1.77	0.41	7.8	-0.63	0.00	52.8	11.54
57 58	Richland State Bank	Bruce, SD	47.6 69.6	4.21 2.72	0.88	13.7 23.1	0.00	0.00	48.1 95.7	10.68 16.53
59	Pavillion Bank Citizens Bank of Edina	Richardson, TX Edina, MO	97.5	3.07	0.88	38.2	0.08	0.22	75.5	12.33
60	Pioneer Community Bank Inc.	laeger, WV	163.2	2.72	0.67	67.2	0.12	0.39	85.0	13.21
61 62	FFB Bank (FFBB) Capitol National Bank	Fresno, CA Lansing, MI	1,362.4 184.1	3.60 2.49	0.47	47.2 19.5	0.16 -0.07	0.54	80.9 82.9	12.52 15.15
63	State Bank Northwest	Spokane Valley, WA	224.4	2.04	0.29	34.3	-0.01	0.00	82.3	12.00
64 65	Tejas Bank First National Bank Northwest	Monahans, TX Panama City, FL	221.8 172.4	2.94 2.15	0.08	31.2 18.1	0.28	0.01	61.3 50.1	8.60 15.03
	Florida									
66 67	Cottonport Bank First Security Bank of Nevada	Cottonport, LA Las Vegas, NV	486.0 256.1	2.57 2.92	0.85	29.9 9.6	-0.09	0.56	70.6 99.4	12.15 26.16
68	Bank of Commerce	Chelsea, OK	191.8	2.43	0.43	25.4	0.05	0.01	76.7	11.19
69	Minden Exchange Bank & Trust Co.	Minden, NE	191.3	1.91	0.84	23.7	0.00	0.03	66.7	17.77
70	Bank of Eastern Oregon (BEOB)	Heppner, OR	860.7	2.38	0.30	35.3	-0.01	0.38	68.4	9.02
71	Fulton Savings Bank Oak Valley Community Bank	Fulton, NY Oakdale, CA	460.9 1,842.3	1.88 2.14	0.57	78.5 24.4	0.02 -0.01	0.59	78.8 61.6	24.05 9.42
73	(OVLY) First National Bank of Anson	Anson, TX	72.9	2.76	0.23	17.7	0.00	0.35	69.0	8.58
74	PBK Bank Inc.	Stanford, KY	150.5	2.54	0.23	19.0	0.05	0.35	71.2	12.39
75	Security State Bank	McRae-Helena, GA	55.4	2.02	0.56	27.3	0.09	0.00	79.9	15.35
76 77	First Bank and Trust Co. Amistad Bank	Clinton, OK Del Rio, TX	60.3 43.9	2.31 3.10	0.31	18.9 11.6	0.21	0.30	43.2 101.7	11.30 14.90
78	Bank of Cleveland	Cleveland, TN	365.2	2.51	0.90	11.2	0.00	0.16	88.5	16.54
79 80	Bank of Lake Village Martinsville First Savings Bank	Lake Village, AR Martinsville, VA	85.8 32.4	2.44	1.16 0.95	23.2 30.6	-0.14	0.13	66.1 61.8	14.26 17.92
81	Fort Davis State Bank	Fort Davis, TX	175.4	1.88	0.94	376.0	0.02	0.11	49.5	12.95
82 83	Titan Bank N.A. Citizens National Bank	Mineral Wells, TX Crockett, TX	478.5 99.4	2.97 1.67	0.74	39.9 27.3	0.03	0.20	80.3 41.2	10.00 9.83
84	First National Bank of Dublin	Dublin, TX	133.7	2.79	0.60	33.4	0.24	0.13	71.7	11.41
85 86	Mission Bank (MSBC)	Bakersfield, CA Bolivar, MO	1,643.0 107.5	2.61 2.54	0.71 1.25	19.6 93.2	-0.03	0.02	84.3 107.6	11.40 18.15
87	Citizens State Bank and Trust	Hiawatha, KS	99.5	1.53	0.40	25.3	0.00	0.00	76.0	15.87
88	Co. Western Bank Artesia New	Artesia, NM	333.4	2.74	0.14	39.5	0.56	0.00	56.0	6.86
	Mexico									
90	Texas Exchange Bank First Piedmont FS&LA of	Crowley, TX Gaffney, SC	2,722.4 573.6	5.91 2.46	1.61 0.41	120.7 20.5	0.36	0.00	51.0 129.9	16.02 25.99
	Gaffney									
91 92	Buckholts State Bank City National Bank of Taylor	Buckholts, TX Taylor, TX	116.4 254.2	2.87 2.22	0.75	22.2 10.7	0.00	0.04 0.38	110.1 61.3	14.45 9.69
93	Community State Bank	Coffeyville, KS	180.3	2.11	0.83	20.5	-0.10	0.01	54.9	11.01
94	Bank of Monticello	Monticello, GA	149.9	2.79	0.68	23.0	0.02	0.35	78.4	11.51
95 96	Bank of Grain Valley Legends Bank	Kansas City, MO Linn, MO	111.6 514.0	2.02 2.35	0.67	8.0 18.8	0.00	0.00	80.9 89.4	20.35 16.79
97	Freedom Bank	Alamo, TX	197.0	3.81	1.89	183.7	0.02	0.00	81.2	16.57
98	American Momentum Bank SunMark Community Bank	College Station, TX Perry, GA	2,584.4	2.78 2.44	0.84	20.1 17.4	0.03	0.61	91.0 80.6	15.40 12.23
100	Peoples State Bank	Blair, OK	16.7	3.10	0.18	18.7	0.79	0.00	74.9	11.12
	Top 100 median Median for all 3,720 banks			2.68 1.12	0.57 1.40	31.2	0.00	0.10	71.1 83.3	13.58 9.29
Data co	moiled March 4, 2024			1.12	0	5.5	3.01	0.27	00.3	5.25

Ranking metrics (%)

Top 100 median provided the Median for all 3,720 banks 112 2 1.40 3.9 0.01 0.70 71.1 13.58 Median for all 3,720 banks 11.2 1.40 3.9 0.01 0.70 71.1 13.58 Median for all 3,720 banks 11.2 1.40 3.9 0.01 0.70 72 8.3 9.29 Data complied March 4, 2024.

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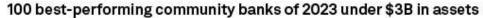
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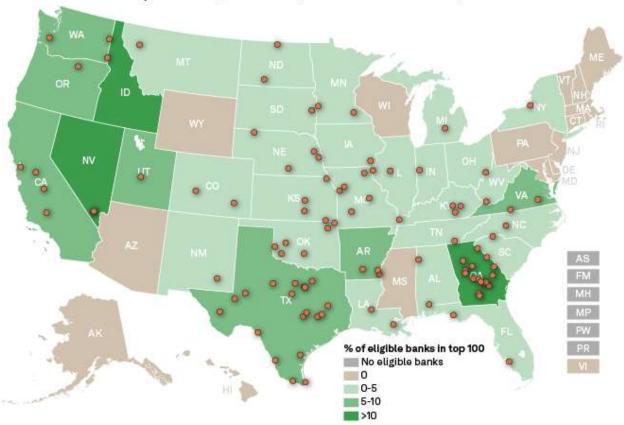
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Return on average assets before taxes and extraordinary item adjustments is net of dividence on preferred store.

Adjusted thangible common equity to tangible assets ratio is calculated as tangible common equity in unrealized gain or loss from held to maturity. Rankings are based on regulatory fillings. All ranking metrics must have been reported for company to be included.

Download a refreshable template containing the underlying data used in the rankings and the list of the top 100.





Data compiled March 4, 2024.

S&P Global Market Intelligence used seven diversely weighted metrics to identify top-performing US community banks under \$3 billion in total assets. The mean for each metric was identified across the data set, and standard deviations from these means were calculated for each metric for each institution and aggregated to determine a relative performance score. Scores for each metric were also capped to help normalize the data.

Map credit: Joe Felizadio.

Source: S&P Global Market Intelligence.

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Nineteen community banks from Texas were in the top 100 in this analysis, more than any other state. Georgia finished second among states with 16 banks in the top 100, including 13 in the top 50. Thomaston, Ga.-based West Central Georgia Bank was the state's highest-ranking performer at No. 6.

Explore the top-performing community banks with less than <u>\$3 billion</u> in assets for 2022 and the top-performing banks with between <u>\$3 billion</u> and <u>\$10 billion</u> in assets.

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